

EMR Data Conversion Services

Make EMR simpler to switch. Attract more EMR sales with ELLKAY.

Physicians want the flexibility to switch to any EMR vendor that meets their needs, especially as they rush to upgrade their systems for government incentive funding under the HITECH program. But there is one looming issue that prevents the sale: how will they move all of their existing patient medical data over to the new EMR?

ELLKAY makes migrating to a new EMR so simple that you'll always make the sale

- ✓ Attract more practices
- ✓ Eliminate data conversion stress
- ✓ Resell services
- ✓ Close sales faster

Add data conversion as a value-added service

ELLKAY does not sell EMR systems. Instead, we partner with leading EMR vendors like you to offer extraction and conversion services. Your team will save valuable time and resources they might otherwise have to spend trying to rescue existing patient data. ELLKAY's services can be also be resold under your own name for additional profit. Physicians get the EMR system that works best for them. You get the customer.

Ready for import

The largest obstacle to overcome when selling EMR systems is data migration. Practices want their existing patient data incorporated into the new EMR system or they won't switch. ELLKAY specializes in extracting and converting discrete clinical data to your EMR format, ready for import. In most cases, this far exceeds what you might be able to do with existing conversion processes or tools.

What data can typically be transferred from one EMR to another?

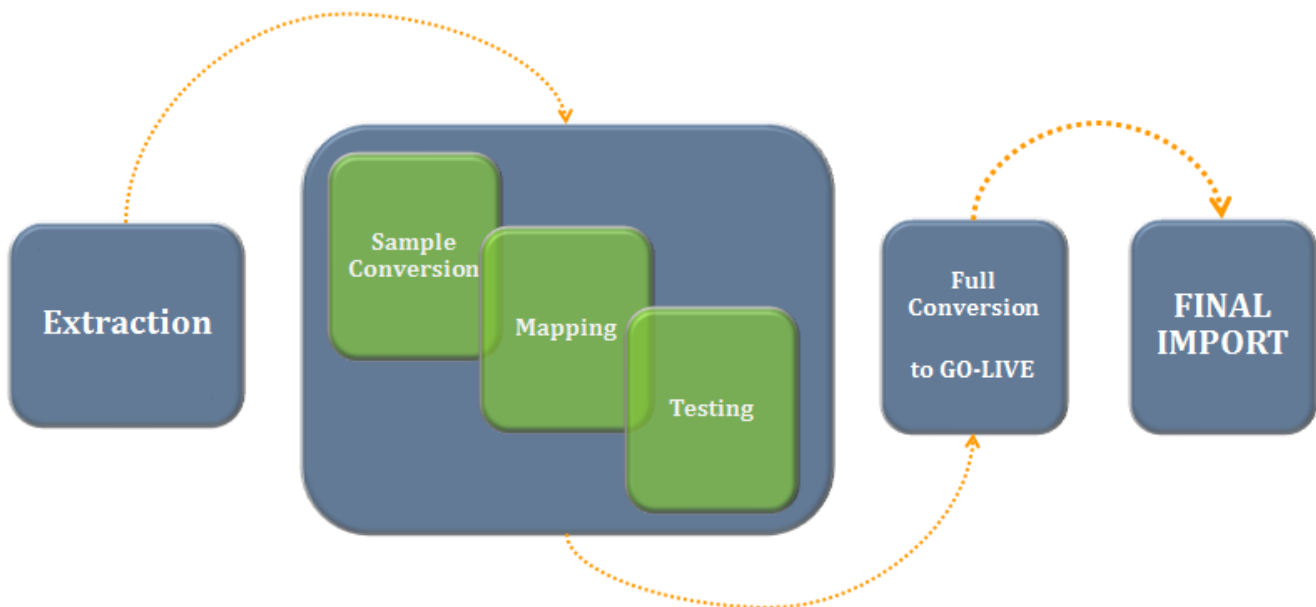
Patient Demographics	Medications
Insurance	Allergies
Appointments	Vitals
Past Medical History	Immunizations
Family History	Scanned Documents
Social History	Lab Results
Surgical History	Encounter Notes
Images	Problem List

Our experience

The depth of our experience means that we have even developed modules for specialties such as cardiology, pediatrics, and more. Each EMR system is unique and ELLKAY has experience with most EMR systems. Your customers will feel secure in their purchase knowing all of their data will transfer over **discretely** to the new system.

Your customer

Our conversion team will act as an extension to your organization. This allows you to maintain your corporate image while offering new options and enhanced services for your customers. Let us do the heavy lifting of extracting, analyzing and converting clinical data with a proven process that will meet your customer's go-live date.



✓ Extraction

Our specialists analyze the customer's existing EMR to extract each data point.

✓ Sampling & Testing

We'll test the output against your EMR specifications until all data is displayed accurately.

✓ Launch Day

Once conversion is complete, your team will import the converted data for the customer.

Partner with the leader in EMR conversion

You'll benefit from a number of advantages by partnering with the industry's most experienced EMR extraction and conversion team.

Proven and cost-effective

We specialize in extracting, analyzing and converting clinical data on large volumes that result in cost effective conversions.

Conversion infrastructure

We perform hundreds of conversions each month and offer tools for cross-reference mapping and testing.

Worry-free

Leave the migration work to a knowledgeable EMR conversion team while you win more customers.

Easy Import

We'll define a process that works best for your customers and work with your team to resolve any import issues right away.



Contact Us

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View all our solution and services for physicians, hospitals, and laboratories.

www.ELLKAY.com